

Los Angeles Congress

Presenter: Char Wenc M.Ed. LCPC

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### Key Ideas:

1. WOW, REALLY, THAT'S INTERESTING, TELL ME MORE ABOUT THAT = Words to use in any relationship to connect
2. EVERY PERSON HAS A SIGN AROUND THEIR NECKS-MAKE ME FEEL IMPORTANT
3. The more we gather the sense of the other person, the stronger our leadership becomes.
4. Our success rests with our ability to relate.
5. Communication comes from the Latin word "COMMON".
6. Leadership is not something that we do to others. It is something we do with them.
7. "Here I Am" vs. "There YOU Are!"
8. The Success of Leadership Is Outward not Inward.
9. People do not care how much we know, until they know how much we care
10. Three levels of leadership focus are: Level One is "It all about me"; Level Two is "It is all about the other person"; Level Three is "It all about

the other person and the rest of space around them.”

11. To Know Yourself is To Excel
12. We all have the need to be significant and special.
13. Do I like them? Do I respect them? Do I trust them? Warren Buffet
14. Their behavior makes sense to that person.
15. Every interaction has two parts:  
Trust and Content
16. When we think we belong we are open to learning and motivated to contribute
17. Position for listening  
SOLER
18. Encouragement = I like or I appreciate
19. “May I” is a powerful tool ... please use it.

THE CHURCH IS OUR OPPORTUNITY TO SHINE WITH AN ATTITUDE THAT SHOWS LOVE FOR ALL WITH A SENSE OF CARING TO OTHERS.

WE ARE THE HR OF THE CATHOLIC CHURCH.

MOST SINCERELY,  
CHAR WENC

charwenc@aol.com